



## Vista del Lago Home Sales Home Buyer Referral Incentive

Our VDL Homes Sales Team appreciates the referrals we receive each year from our community residents. We recognize the pride that you have in Vista del Lago and the high expectations you have of our sales team when you recommend us to your friends and relatives. As a token of our appreciation, our Vista Sales team is now offering a **Home Buyer Referral Incentive** to residents of Vista del Lago.

Homeowners can earn 1 Free Month of lot rent, to be credited to their account for home buyer referrals which result in a closing through VDL Homes Sales. This promotion applies to all VDL residents who refer a buyer to VDL Sales by December 31, 2017 with closings taking place within 120 days of the referral.

To qualify, the referral must not have been previously submitted by another resident and must not be currently working with a VDL Sales consultant. Referral must be submitted in writing via attached form prior to prospective buyer's first contact with VDL Sales department. Referral must not be a current resident of Vista del Lago.

Please submit the referral form below and forward it to Kim Unger, VDL Sales Manager. Upon receipt, you will receive a written confirmation as to the status of your referral. As always, we appreciate your support.

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**Date:** \_\_\_\_\_

**Prospective Buyer's Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Phone #:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Referred By:** \_\_\_\_\_ **Homesite #:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Phone #:** \_\_\_\_\_ **Email:** \_\_\_\_\_

For Internal Use

Received By: \_\_\_\_\_ Date: \_\_\_\_\_

Confirmation Letter Sent: \_\_\_\_\_ Date: \_\_\_\_\_

Approved to Pay (Sales Mgr): \_\_\_\_\_ Date: \_\_\_\_\_

Applied Referral (Accounting): \_\_\_\_\_ Date: \_\_\_\_\_

This referral program is subject to change/cancellation at Management's discretion.

6.15.2016